

# Systems Integrator Partner Program

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Cloud-based 3D Visualization Powers True Digital Twin Applications

Gain competitive differentiation with the most advanced 3D visualization technology on the market.

Vertex provides a highly customizable 3D visualization platform to create custom, value-driven applications all along the digital thread including engineering, factory floor, sales and service. We provide cloud-powered 3D visualization and interaction with real-time PLM, ERP, MES, or IoT data. Improve your customers' business workflows, extend the value of PLM systems, and create digital twins with our cloud-based platform.

## How We Support Our Partners

### 1. Automate Data Flow & Digital Transformation

Vertex enables true digital transformation for any size manufacturer. Our partners take advantage of our robust integrations, system compatibility, and easy-to-deploy platform to build custom applications for their customers.

### 2. Connect Systems of Record

Help your customers improve data-driven decisions by extending the value of CAD and PLM systems. Embed low cost, high performance visualization. The Vertex visualization engine supercharges PLM, PDM, and CAD workflows all along the digital thread.

### 3. Maintain Security

Vertex includes enterprise-grade capabilities and security features, including audit logs, SSO integration, sharing rules, and data encryption. We achieved SOC 2 Type 2 attestation in 2020, are certified with Privacy Shield, and are compliant with GDPR.

# Vertex is easy to use, low code to develop, and low cost to deploy and maintain. We enable your customers to:

- Solve complex maintenance issues
- Tackle product manufacturing challenges
- Radically improve field service maintenance
- Improve sales configuration
- Ensure safe and repeatable processes
- Maximize PLM and CAD investments.
- Add real-time context and visualization to IoT data to verify quality

## Build, Market, and Sell Vertex Offerings

### **Training Program**

We have developed a comprehensive training program. Our team will work with your sales team to become an expert in using our platform and will provide continuing education as new updates release.

### **Marketing Enablement**

To ensure a mutually-beneficial partnership, we will work with our partners on joint marketing and event efforts to share customer success.

### **Developer Onboarding**

With hands-on training and access to our documentation and getting started examples, we make it easy for developers to learn how to architect and build their solutions. The Vertex team supports you every step of the way.

## About Vertex Software

Vertex Software's cloud-based, digital twin platform fuels team collaboration by unlocking 3D data and providing aligned visuals across engineering, procurement, manufacturing, sales, marketing, service, and the supply chain. Vertex helps teams accelerate review processes, make better decisions, incorporate innovations from their supply chain, and protect their IP. We eliminate the need for specialized hardware and software so everyone in your extended enterprise can access the information they need wherever and whenever they need.